



## SAFETY ALERT



# COUNTERFEIT HANS

Number 7 August 2009

# POST ANCHORS DISCOVERED

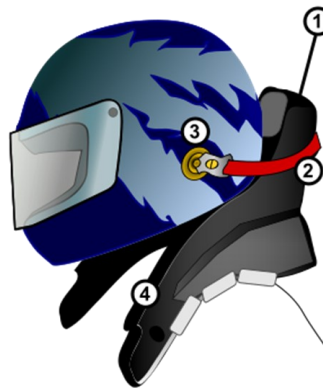
# IN U.S.A

### Purpose

This safety alert informs all motor sport stakeholders and in particular competitors of a recent media release in relation to HANS Performance Products investigating the finding of counterfeit HANS post anchors.

The **HANS device** (also known as a **head restraint**) (**Head and Neck Support device**) is a safety item compulsory in some motorsport disciplines. It reduces the chances of head and/or neck injuries in the event of a crash.

1. HANS device,
2. Tether (one per side),
3. Helmet anchor (one per side)
4. Shoulder



### Background

It has come to the attention of the SFI Foundation that parts of a head and neck restraint system certified to SFI Quality Assurance Specification 38.1 have been counterfeited, have not been tested, and could present a serious safety related problem.

Recently HANS Performance Products has found counterfeit Post Anchor parts on a helmet purchased from Impact Racing Products.

Preliminary investigations suggest that counterfeit parts may have been supplied with other helmets provided by Impact. "We are seeking the source of the counterfeit anchors and to establish how widely they may have been distributed," said HANS CEO Mark Stiles. He continued, "It is extremely possible that counterfeits may have been installed on other helmets, either factory-fitted by a helmet manufacturer or by racers installing replacement parts during equipment changes." The only counterfeit parts identified so far look like HANS' current

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“ Professional ” Post Anchors, which are designed to offer robust durable service – these have a “teardrop ” shaped head to the “post ” and an aluminium base engraved with HANS, SFI and FIA markings. Other Post Anchor designs, such as the similar current “ Standard ” version, which have the same teardrop post but a simpler black plastic base, and older designs which had a round shaped head to the post, do not seem to have been counterfeited.

Stiles said, “ If racers want to check their Professional Series Post Anchors, one quick test is to touch a magnet to the post. The posts used in all our designs since July 2005 are magnetic. The posts on the counterfeits we have seen are not magnetic. ” He continued, “ Our earlier designs used a non-magnetic material for the post, so a non-magnetic post is not necessarily a counterfeit, but it is a reason why a racer should contact us for more information. ” The link below shows what to look for when testing the Post Anchor.

<https://system.netsuite.com/core/media/media>.

To ensure all racers have confidence in their safety equipment, HANS is implementing a program to replace any counterfeit Post Anchors free of charge. Details of the program, other information and program updates are available at [hansdevice.com](http://hansdevice.com), or by calling HANS direct at 1-888-HANS-999, or contacting one of the 200 authorized North American HANS factory trained dealers nationwide. Details and information about HANS Performance Products are available at [www.hansdevice.com](http://www.hansdevice.com) or by calling 1-888-HANS-999 or 770-457-1046.

In a recent update from Atlanta, Georgia ( August 21, 2009 ) – HANS Performance Products has been trackside the past few days.

investigating the counterfeit HANS Post Anchor problem reported earlier. COO Gary Milgrom has been focused on circle track racing, while Sales Director Howard Bennett has been at the drag strip. “ I must have seen about 150 helmets and exchanged over 50 sets of counterfeit anchors, ” said Milgrom. He continued, “ On the whole, I ’ ve not had to touch any Simpson, Bell, Arai or Stand21 helmets – they ’ ve already been fitted with genuine HANS Post Anchors. ” Simpson, Bell, Arai and Stand21 have had substantial long-standing relationships with HANS.

Performance Products. They are among the 200 authorized dealers throughout North America that receive direct factory support.

Bennett said, “ We ’ ve had a lot of support and thanks from crew chiefs, teams and racers for putting safety first. To ensure all racers have confidence in their safety equipment, we ’ re continuing our program to replace any counterfeit Post Anchors free of charge. ”

Details and updates are available at [www.hansdevice.com](http://www.hansdevice.com), or by calling HANS direct at 1-888-HANS-999, or contacting any of the company ’ s dealers.

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